



Wayne Ramoski, SIOR Executive Managing Director

333 SE 2nd Avenue, Suite 3900, Miami, Florida 33131
Direct +1 305 533 2840 Mobile +1 786 210 3563
wayne.ramoski@cushwake.com | cushmanwakefield.com

Professional Expertise

As a veteran of the South Florida commercial real estate industry, Wayne Ramoski has been representing tenants, landlords, buyers and sellers with leasing, acquisition and disposition of properties for over 36 years. Wayne's expertise includes representation for leasing and sales, land development, project and construction management and the positioning of industrial assets for acquisition and disposition. He leads the South Florida Industrial Team of Wayne Ramoski, Gian Rodriguez and Skylar Stein.

Wayne has had specific occupier assignments ranging from landlord to tenant representation of up to 800,000 SF. Prior to joining Cushman & Wakefield, Wayne was a vice president at Easton-Babcock Associates, Inc. and an associate at the Doran Jason Company.

Major Transactions

- Amazon at Carrie Meek Int'l Business Park 877,000 SF Lease
- Lilly & Associates at Liberty Miami Int'l Tradeport 170,960 SF Lease
- Centerpoint at Airport East Distribution Center 397,585 SF Purchase
- Artefacto at Medley 104 Industrial Center 98,478 SF Lease
- CGI Windows & Doors at Countyline 324,722 SF Build-to-Suit
- New Era at Carrie Meek Int'l Business Park 98,280 SF Lease
- Nestlé Waters at Airport North Logistics Park 257,075 SF Lease
- Int'l Cruise, Food & Hotel at Medley Logistics 98,000 SF Lease
- Exel Logistics at Medley Logistics Center 137,625 SF Lease
- ACU Signs at 540 W 83rd Street 73,548 SF Purchase
- Marine Harvest at Airport North Logistics Park 106,600 SF Build-to-Suit
- Neutralogistics at Airport North Logistics Park 68,787 SF Expansion
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- Red Bull at South Florida Logistics Center 48,547 SF Lease
- Pro Intermodal at Mia Industrial Logistics Ctr. 104,616 SF Lease
- PAS Cargo at Crossroads West 33,258 SF Expansion



Clients Served

Bridge Development Partners, Bristol Group, CenterPoint Properties, Clarion Partners/Foundry Commercial, Duke Realty, First Industrial, L&B Realty Advisors, Lincoln Property Group, Principal Real Estate Investors, Terranova/Terra Group, Terreno

Professional Affiliations

- Commercial and Industrial Association of South Florida (CIASF)
- NAIOP
- C&W's Global Supply Chain Solutions "GSCS" Group

Professional Recognition

Finalists for the Ernst & Young "Best Real Estate Deal" and South Florida Business Journal's "Real Estate Deals of the Year," as well as winning the National Association of Industrial and Office Properties' (NAIOP) "Build-to-Suit of the Year" twice. In 2012, he received NAIOP's tenant representation of the Year award for representing in excess of 1.4 million square feet of industrial clients. Wayne has received honors as C&W's top producing Florida industrial broker, the C&W Brokerage Service Excellence Award for South Florida, and has led the Miami office in industrial production over numerous years.

Community Leadership

Wayne has served as chairman of the Grievance and Ethics Committee, chairman of the Realtors Political Action Committee, board member of the Miami Board of Realtors and Realtor Associate of the Year, presented by the Commercial Society. His charitable interests included Special Olympics of Miami-Dade and the Jessica June Foundation.

Education

- Mississippi State University
Bachelor of Arts in Landscape Architecture and Bachelor of Science in Contract Management
- Licensed real estate salesperson, State of Florida